

# One Platform Solution for Molecular Diagnostics

J.P. Morgan 35<sup>th</sup> Annual Healthcare Conference

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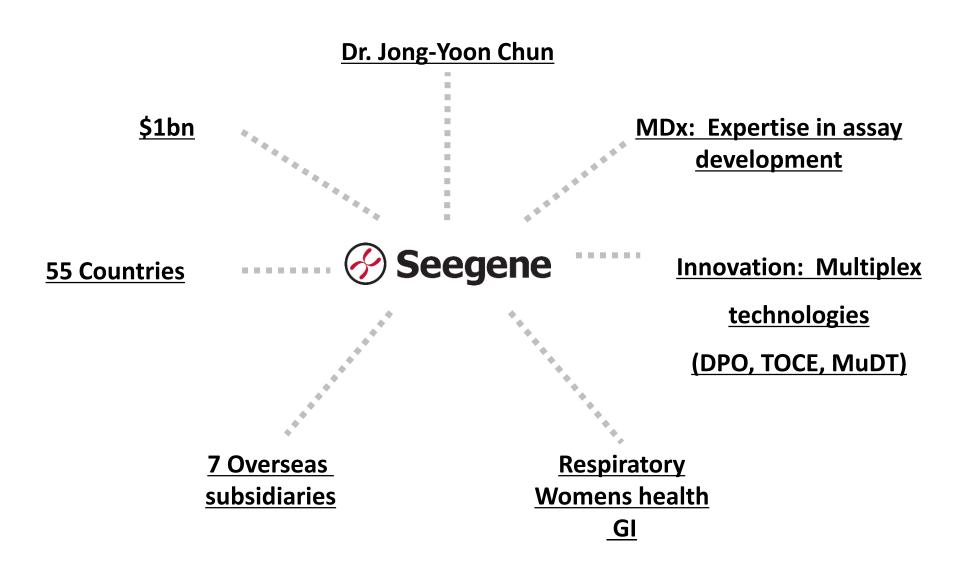
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- 1. Introducing Seegene
- 2. 2016 Review
- 3. 2017 Initiatives
  - Innovation: Automated assay development
  - Product Portfolio expansion
  - Market expansion: United States

# 1. Introducing Seegene



# 2. 2016 Review

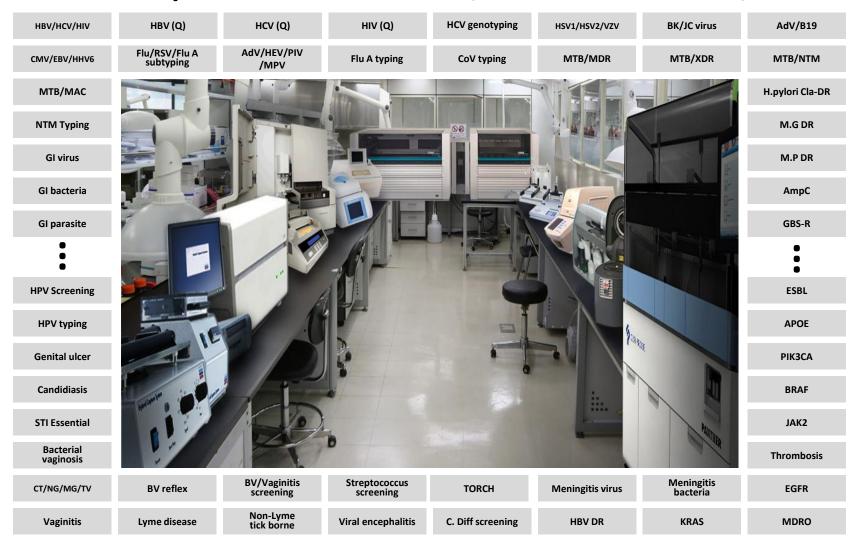
**Successful launch of Allplex products** 

**Continued expansion in EU** 

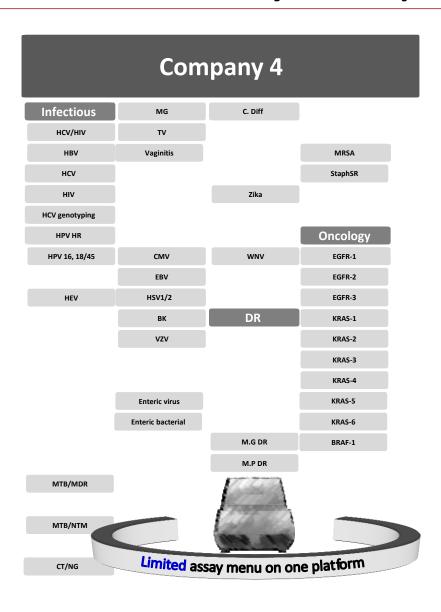
Superiority of Seegene's real-time PCR technologies

# Innovation: Automated assay development

# **Example of a MDx Lab: Multiple Instruments for Assays**



# Innovation: Automated assay development



Innovation: Automated assay development

#### **Current limitations**

- 1) Limitation of technologies
  - Multiplex (> 10-plex)
  - SNP (> 10 point mutations)
  - Quantification (>10-plex)

2) Time and resource limitations

Innovation: Automated assay development

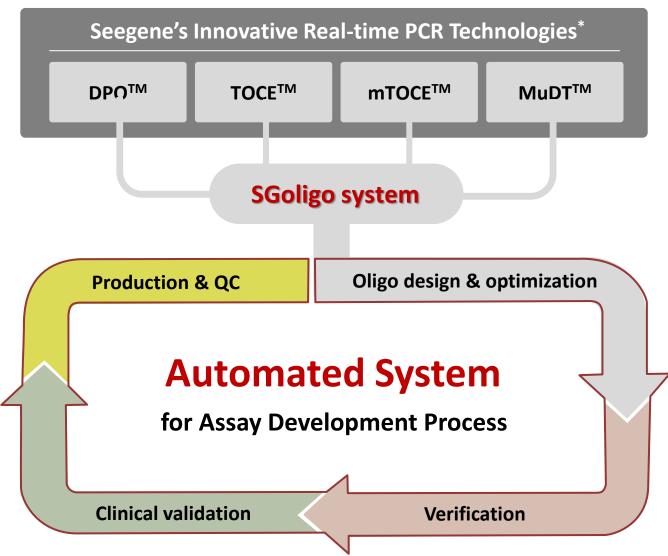
# What would be **Ideal** for a Lab?

# All the assays you need on One Platform

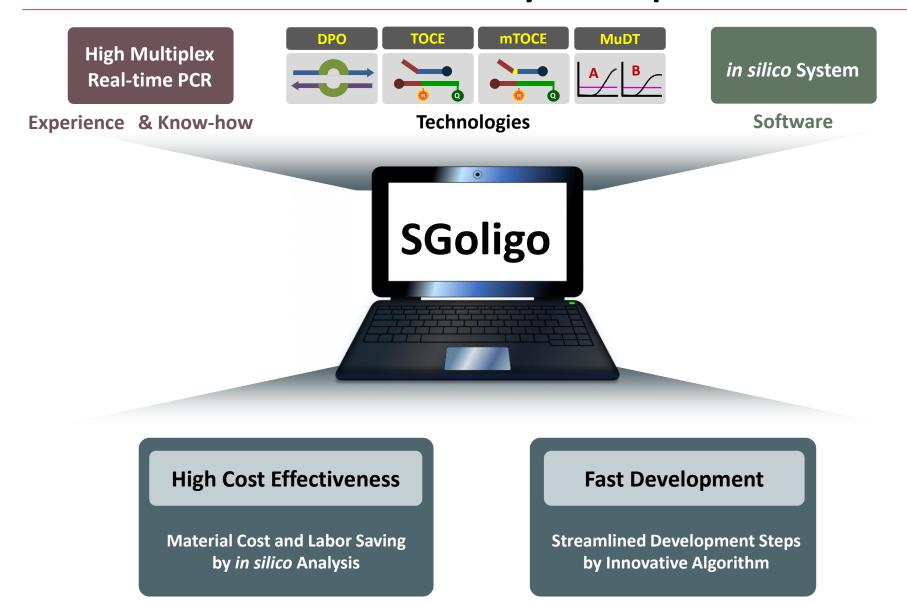


# Innovation: Automated assay development

\*Introduced in 2016 JPM "Completion of Real-time PCR technology"



# Innovation: Automated assay development



# • Product portfolio expansion: Project 100

New 95 product portfolio built on Seegene's automated development system (2017~2018)

Category	No. of Assay	No. of Analytes		
Infectious Disease	54	267		
Drug Resistance	12	54		
Oncology	21	90		
Genetics	8	33		
Total	95	444		

**"2018"** 

# Product portfolio expansion: Project 100

Blood infection		Meningitis		Respiratory		HAI		Mastocytosis, etc.	
HBV/HCV/HIV		Virus-1	Virus-2	Flu/RSV/Flu A typing		C. Diff screening		С-КІТ	
нву Q	HIV Q	Virus-3	Bacteria	Virus-1	Virus-2	Prenatal test		Glioma	
HCV Q	HCV GT	Gastroir	ntestinal	Bacteria-1	Bacteria-2	TORCH		IDH1/2-1	IDH1/2-2
Transpla	ntations	Virus	Parasites	CoV typing	Flu A typing	Acute encephalitis		Leukemia	
HSV/VZV	AdV/B19	Bacteria-1	Bacteria-2	CoV /bacteria	RV7	Encephalitis virus-1		Hema-1	Hema-2
вк/JC Q		HPV		STI		Encephalitis virus-2		Hema-3	Hema-4
CMV/EBV	//HHV6 Q	HR	HR & LR	Essential	screening	Colorectal cancer		JAK2	BCR/ABL
Tropical fever		Drug Re	sistance	Genital ulcer			KRAS-2	Breast cancer, etc.	
Zika/Dengue/Chik		GBS-R		Bacterial vaginosis	STI 4	KRAS-3		AKT1	BRCA
Dengue typing	Malaria	H.pylori Cla-DR		Vaginitis	BV reflex	Hepatocellular, etc.		РІКЗСА	
ТВ/Г	TB/NTM MP DR MG DR		MG DR	BV/Vaginitis screening		NRAS-1 NRAS-2		Genetics	
TB/MDR	TB/XDR	MRSA	MDRO	Streptococcus screening		Thyroid cancer, etc.		Thrombosis	
тв/птм	ТВ/МАС	ESBL	AmpC MICROLAS S	HAMILTON NYTE		BRAF		APOE genotyping	
NTM typing	NTM typing 2	Carbapenamase		Lung cancer		CYP2C19			
NTM typing 3		HBV Lamivudine				EGFR-1		HLA typing	
Tick-bori	n disease	HBV Adefor		H 551			EGFR-2	Avellino	PCDH15-1
Lyme disease	Non-Lyme tick borne	HBV Ente/T		O	Diotfor		EGFR-3	PCDH15-2	PCDH15-3

#### Product portfolio expansion: Project 100

#### Infectious disease & Personalized medicine

#### **Gastrointestinal disease**

GI bacteria-1, 2 parasite Norovirus I, II

Noro, Rota, Astro, AV Rota, Astro, AV

EPEC eaeA/bfpA, EIEC, EAEC C.diff A, B

EHEC VT1, VT2, ETEC LT, ST Noro, C.diff

Noro I, II, Rota, Astro, Sapo, AV EIEC

EHEC stx1, stx2, ipaH EIEC, Salmonella

Noro, C.diff, Rotavirus Salmonella spp

Campylobacter spp, C. jejuni, C. coli EV

#### **Respiratory disease**

NTM typing TB MDR PIV 1/3, 2/4 Flu/RSV/Flu A subtyping Flu A/B/RSVAB Coronavirus typing HRV, RSV A/B, MPV Respiratory panel (20) Entrovirus, CV Respiratory panel (17) ΕV BP, BPP, BH Respiratory panel (14) **HCoV** AV, CP, MP BP, BPP Flu H1N1, H3NX, H5NX, H7NX AV. hMPV A. B. HBoV Flu H1N1, H3N2

#### **Oncology**

Comprehensive cancer panel Colorectal cancer panel N-RAS, iK-RAS K-RAS, B-RAF Endometrial cancer panel Melanoma cancer panel DEK-CAN PCA 3 **Breast cancer HR panel** FIP1L1-PDGFRA **Breast/Ovarian panel** Wilms tumor AFP Prostate cancer panel TEL-AML1 **EGFR** Lung cancer panel Methylated Septin 9

#### Genetics

F II, V, MTHFR 677, MTHFR 1298 ApoE Factor V AAT FII, V Factor II PVL Warfarin MTHFR Collagen MDR 1 MTHFR, TYMS, DPY r-Calcitonin CETP r-Vitamin D3 HLA A typing r-Estrogen HLA DRB 1, 3, 4, 5 typing HLA A, B, C HLA DRB, DQA, DQB, DPA, DPB CYP2D6 **HLA B57:01 identification** GST-M1, T1

#### STI

# Blood infection

#### **Drug resistance**

#### Transplantation, etc.

HPV (33) HPV HR (14) CT. NG. UIJ. MG

Tropical fever core (7) RVF virus

Entecavir-resistance HBVancomycin-resistant

HSV 1/HSV-2/VZV, BK

CMV/EBV/HHG (Q)

RUF

CL. S., NIJ. TV, FIJ. (2)

Ebots HIIV. VV tree CV (C)

amin sists

DR

Chical resistance HBVancomycin-resistant

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RUF

CL. S., NIJ. TV, FIJ. (2)

AMILITAN

POPE CT 100

CL. S., NIJ. TV, FIJ. (2)

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AMILITAN

POPE CT 100

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POPE CT 100

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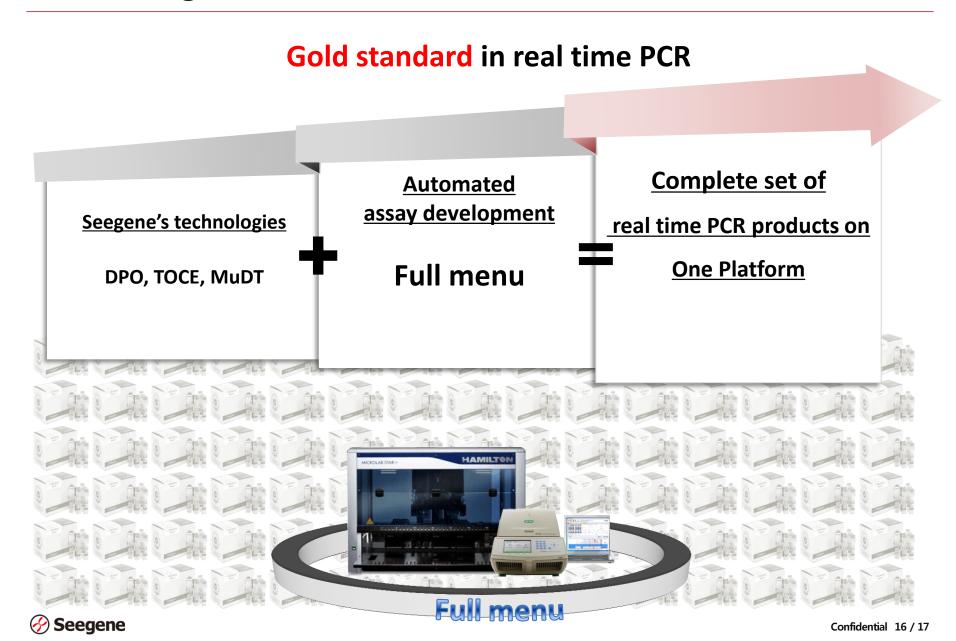
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# Market expansion: United States

# Plans for Successful U.S. Expansion Collaboration on instrument 2017 Kick-off of clinical trials Submission of products to FDA for approval 2018 Launch of FDA products 2020 Continued introduction of FDA approved products

# 4. Looking into the Future



# Thank You!

**Seegene**